In today’s volatile, competitive marketplace—with suppliers, trading partners, and logistics providers spanning across the globe—it is imperative for companies to have real-time, end-to-end visibility and control across their supply networks, ensuring that fluctuating customer demands are met and revenues maximized.
E2 Supply Management provides visibility, control, and collaborative capabilities across all buy-side processes, enabling you to anticipate and respond to shifting market requirements and align operations across global supply networks. E2 Supply Management is comprised of a suite of individual modules, each designed to integrate and automate key supply chain processes from planning to execution—successfully transforming your supply chain operations into a competitive advantage. A unified data model provides a single, accurate view of the supply chain to all partners, ensuring that all parties have access to a "single version of the truth." E2 Supply Management supports the following key supply chain processes:

- Forecast collaboration
- Order management
- Inventory management
- Logistics visibility

E2 Supply Management has enabled leading companies—including Dell, Hitachi, IBM, and Vodafone—to successfully create collaborative, highly responsive supply networks by streamlining and automating inbound supply chain processes with all trading partners irrespective of individual partners' technological capabilities.

Increase Supply Assurance through End-to-End Visibility

E2 Supply Management provides a collaborative platform for companies to manage and automate all inbound supply chain processes. On the planning side, the solution allows companies to share and collaborate with trading partners on long-term demand forecasts, ensuring effective demand-supply synchronization. On the execution side, E2 Supply Management provides flexibility, or "change agility," enabling companies to execute both PO-based and more sophisticated vendor managed inventory (VMI) processes.

The end-to-end visibility extends across 100 percent of supply chain participants, enabling companies to effectively manage key processes—from forecast collaboration to order placement and confirmation; from pull-based replenishment to shipping and logistics tracking; and all aspects of the invoicing and payment process. E2 Supply Management uses an "exception management" approach to help companies continuously and proactively monitor exceptions.
as they occur. Any business exception detected generates an alert to the user, enabling buyers and suppliers to resolve exceptions quickly and collaboratively. Additionally, management by exception ensures that users are notified of only those business issues that require their immediate attention, such as potential supply disruptions or shortages. By having more visibility and control over their extended supply networks, companies are able to improve supply assurance, resulting in lower inventories and higher customer satisfaction.

Scale Your Supply Chain Processes to All Trading Partners

E2 Supply Management, coupled with E2open’s underlying B2B integration platform (utilizing an integration-as-a-service model), provides the ability to seamlessly and rapidly connect to suppliers and trading partners of all technological capabilities. Traditionally, companies have established connectivity with only their most technologically sophisticated trading partners, relying on manual processes in order to collaborate with their remaining partners. E2 Supply Management provides multiple integration options with trading partners regardless of individual formats and protocols—be they EDI, RosettaNet, XML, Excel, or Web portal. In addition, E2open’s robust B2B platform enables any-to-any B2B transformation of all data exchange, thereby leveraging any existing B2B investments.

E2 Supply Management also facilitates rapid connectivity with multiple backend ERP systems (from customers, suppliers, and logistics providers) for real-time exchange of forecasts, commits, POs, inventory, shipments, receipts, and invoice data. In addition to B2B, the solution also provides a rich user interface that allows buyers to collaborate with their trading partners.

Enhance Automation to Reduce Manual Processes, Data Latency, and Errors

Companies too often rely on manual, paper-based processes (such as emails, faxes, and phone calls) to communicate with their suppliers, and as a result lack real-time collaboration. Additionally, manual communications are prone to human errors, data latency, and inconsistencies, introducing additional sources of supply risk. This means that potential issues are often identified too late, resulting in either supply shortages or last-minute firefighting.

E2 Supply Management solves these issues by providing an on-demand platform with standardized business process work flows based on industry best practices. This enables
companies to automate their manual processes and allows buyers to operate in a highly collaborative manner, thereby streamlining closed-loop forecast collaboration, order management, and inventory management processes within the supply base. Results include fewer errors, more effective use of human resources, and ultimately significant cost savings.

Continually Monitor your Supply Network KPIs

It is important to constantly monitor trading partner performance to ensure a responsive supply chain. This capability will enable you to identify bottlenecks and improve overall execution of your procure-to-pay process. E2 Supply Management provides a rich set of key performance indicators (KPIs) and decision analytics that enable ongoing measurement of your processes and suppliers. It not only provides you with a comprehensive view of your key inbound processes, but also generates the insight necessary to continually drive process improvements.

Key performance metrics may include

- Forecast-commit waterfall; forecast versus pull reports; forecast-commit cycle performance
- Supplier delivery performance; supplier responsiveness; actual versus projected spend
- Inventory turns; inventory aging; inventory valuation
- Carrier performance; milestone analysis; lead time analysis
- Ad hoc reporting capabilities to generate and publish custom reports
Lower Your Total Cost of Ownership

E2open, headquartered in Foster City, California, is the leading provider of on-demand solutions for collaborative execution of multi-enterprise business processes across today’s global trading networks.

The company delivers a complete business process, including software, deployment, operations, services, and community management, representing the industry's first collaborative execution solution for the extended demand-supply ecosystem. This approach helps global enterprises improve visibility, control, responsiveness, and collaboration across multiple tiers of customers, partners, and suppliers, resulting in major improvements across all key operational and financial performance metrics.

Deployed as an on-demand, managed service, E2open easily connects with SAP, Oracle, and other ERP systems of record to extend the value of these investments beyond internal company processes. The company also features a performance-based, pay-as-you-go model to assure customer success.

E2 Supply Management is designed to minimize total cost of ownership (TCO) by providing the application via a cloud-based model. Deployed as an on-demand, managed service, E2open is responsible for software, solution configuration, trading partner onboarding, and system operations. This means the solution is deployed rapidly, resulting in faster time to value with minimal IT investment. E2 Supply Management comes with pre-built, configured, and tested adapters for your ERP system, enabling it to be quickly integrated with your backend system.
E2open maintains locations in Malaysia, Taiwan, China, the United Kingdom and the United States.

©MMXII E2open, Inc. E2open and the E2open logo are registered trademarks of E2open, Inc. All other marks are trademarks, service marks or registered trademarks of their respective owners. All rights reserved.