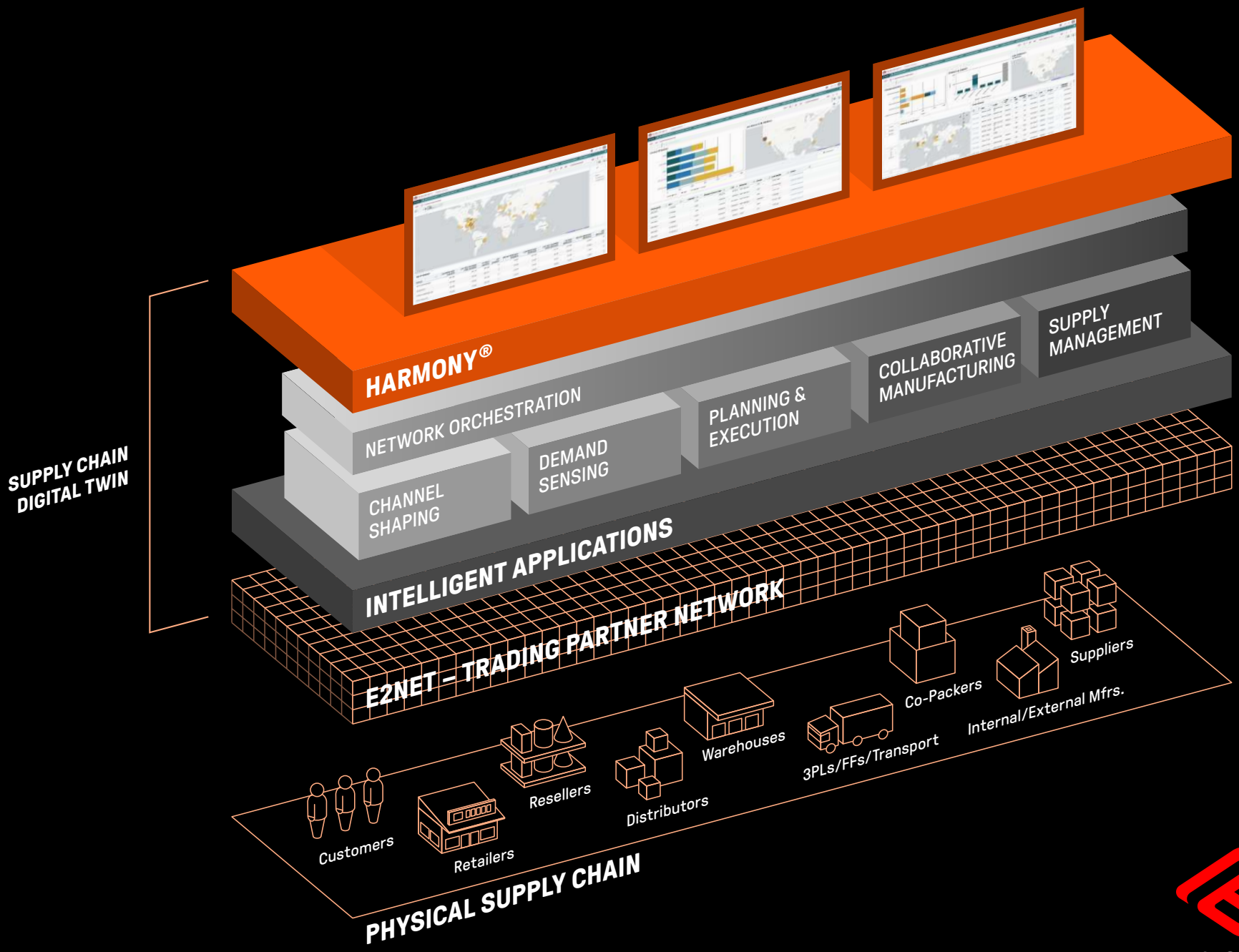


# Your Business – Networked, Harmonized, Optimized, Live.



# Intelligent Application Suites

## Channel Shaping

- Partner Assessment and Enablement
- Partner Marketing Incentives
- Collaborative Business Planning
- Channel Data Management
- Demand Signal Management
- Channel Operations Management
- Retail Shelf Management
- Sales Performance Incentives
- Partner Performance Incentives
- Payment Services

## Demand Sensing

- Demand Sensing
- Forecast Collaboration
- Sales Order Collaboration
- Inventory Collaboration

## Planning & Execution

- Sales and Operations Planning (S&OP)
- Demand Planning
- Allocation and Order Promising
- Supply Planning and Response - Discrete Manufacturing
- Supply Planning and Response – Process Manufacturing
- Multi-Echelon Inventory Optimization (MEIO)
- Distribution Planning
- Transportation Forecasting
- Transportation Management System

## Collaborative Manufacturing

- Manufacturing Visibility
- Contract Compliance
- Manufacturing Instructions
- Manufacturing Quality & Traceability

## Supply Management

- Forecast Collaboration
- Purchase Order Collaboration
- Inventory Collaboration
- Buy-Sell Management
- Drop-Ship Management
- eInvoicing
- Cost Management

## Network Orchestration

- Analytics
- Logistics Visibility
- Serialization and Track & Trace
- Recall Management
- Partner Performance Dashboards

### Harmony®

- Unified user experience
- Persona-based workflows
- Live operational dashboards

### E2net – Trading PartnerNetwork

- Flexible, bi-directional connections
- Global network for all tiers of all ecosystems (internal operations, supply, channel and logistics)
- Decision-grade information