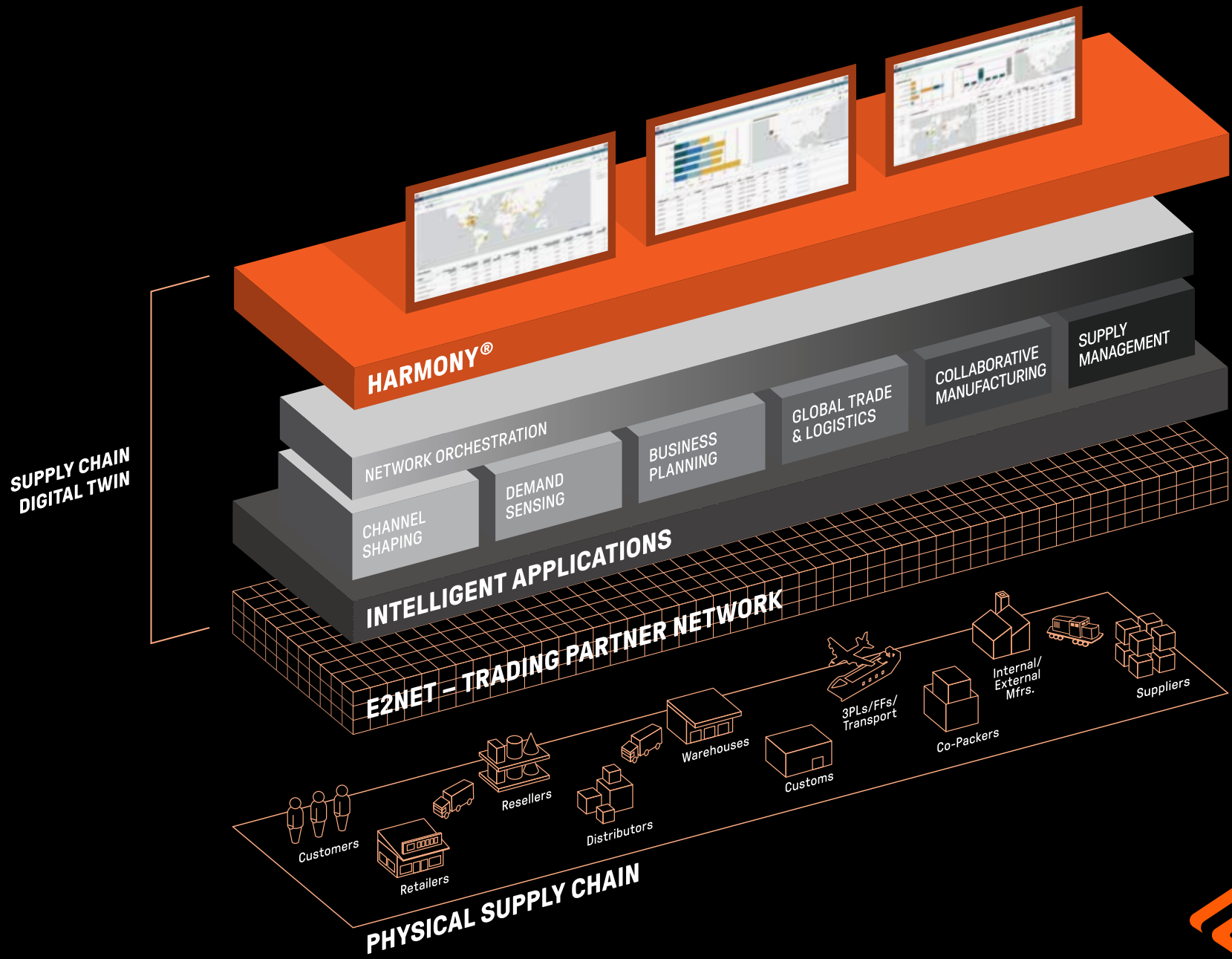


# Your Business – Networked, Harmonized, Optimized, Live.



# Intelligent Application Suites

## Channel Shaping

- Partner Assessment and Enablement
- Channel Marketing Automation
- Partner Marketing Incentives
- Collaborative Business Planning
- Channel Data Management
- Demand Signal Management
- Channel Operations Management
- Retail Shelf Management
- Sales Performance Incentives
- Partner Performance Incentives
- Payment Services

## Demand Sensing

- Demand Sensing
- Forecast Collaboration
- Sales Order Collaboration
- Inventory Collaboration

## Business Planning

- Sales and Operations Planning (S&OP)
- Demand Planning
- Allocation and Order Promising
- Supply Planning and Response – Discrete Manufacturing
- Supply Planning and Response – Process Manufacturing
- Multi-Echelon Inventory Optimization (MEIO)
- Distribution Planning

## Global Trade and Logistics

- Transportation Forecasting and Collaboration
- Logistics Rates and Schedules
- Transportation Management
- Shipment Bookings and Instructions
- Import Management
- Export Management
- Duty Management
- Customs Filing
- Audit and Settlement
- Container Management

## Collaborative Manufacturing

- Manufacturing Visibility
- Contract Compliance
- Manufacturing Instructions
- Manufacturing Quality and Traceability

## Supply Management

- Forecast Collaboration
- Purchase Order Collaboration
- Inventory Collaboration
- Buy-Sell Management
- Drop-Ship Management
- eInvoicing
- Cost Management

## Network Orchestration

- Analytics
- Logistics Visibility
- Serialization and Track & Trace
- Recall Management
- Partner Performance Dashboards

## Harmony®

- Unified user experience
- Persona-based workflows
- Live operational dashboards

## E2net – Trading Partner Network

- Flexible, bi-directional connections
- Global network for all tiers of ecosystems (internal operations, supply, channel, and logistics)
- Decision-grade information

SBSP1903