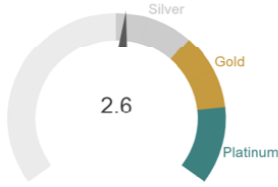


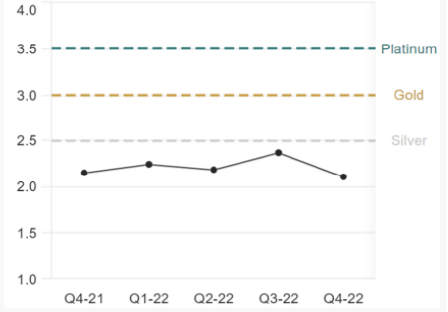
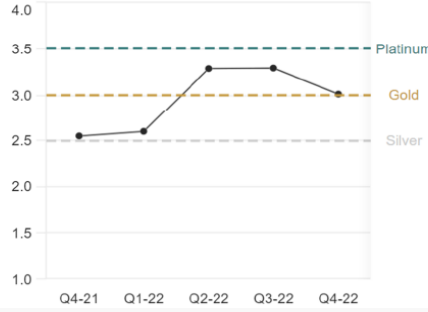
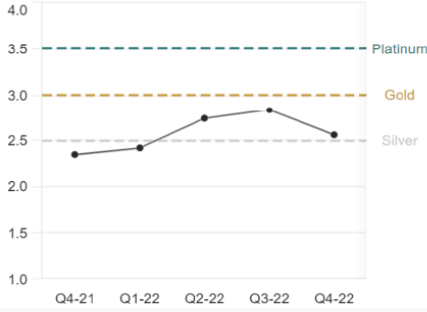
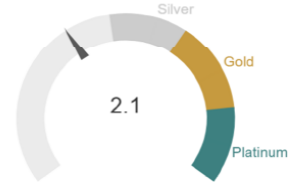
Overall



Reliability

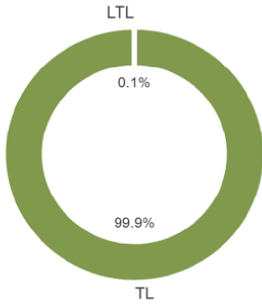


Service



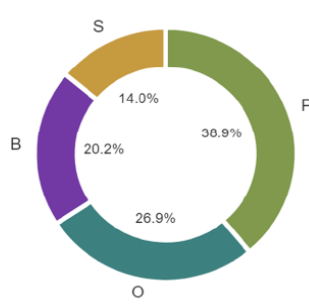
Bucket	Q	Metric	Q	Q4-22 Results	Q4-22 Score	vs Prior Quarter	Quartile 1	Quartile 2	Quartile 3
SERVICE		On Time to Delivery Plan		80.48%	2.2	-0.4 ▼	92.3%	85.0%	73.8%
SERVICE		On Time to Pick Plan		70.21%	2.0	-0.1 ▼	90.1%	79.4%	62.9%
RELIABILITY		Giveback Percentage		1.43%	2.0	-0.6 ▼	0.0%	0.2%	2.9%
RELIABILITY		Primary Tender Acceptance		96.85%	4.0	0.0 ►	93.2%	82.7%	57.9%
COST		Primary Carrier Rate Index Delta		-7.86%	3.8	0.5 ▲	-5.5%	4.4%	15.2%
COST		Spot Market Rate Index Delta		-10.05%	1.8	-0.2 ▼	-22.5%	-15.7%	-6.5%

Mode Mix



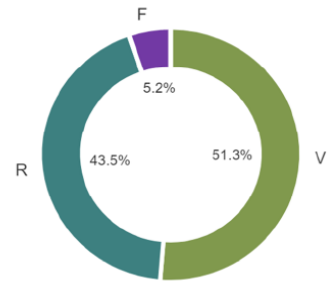
IM = Intermodal, LTL = Less Than Truckload, TL = Truckload

Rate Mix



P = Primary, B = Backup, S = Other, O = Other / Manual

Equipment Mix



V = Van, R = Reefer, F = Flatbed, B = Bulk, C = Container

Pick Month	Q	Tenders	Loads	Shippers	Payable Total (USD)	Payable Linehaul (USD)	Payable Fuel (USD)	Payable Accessorials (USD)
Totals		42,709	32,911	48	\$104,054,491	\$81,598,336	\$15,904,131	\$6,552,024
Dec-2022		1,799	1,690	31	\$4,462,759	\$3,482,471	\$857,267	\$123,021
Nov-2022		2,165	2,097	32	\$5,813,719	\$4,277,365	\$1,195,595	\$340,759
Oct-2022		2,215	2,104	34	\$6,015,359	\$4,436,474	\$1,160,820	\$418,064
Sep-2022		2,212	2,123	34	\$6,322,851	\$4,809,440	\$1,040,470	\$472,941
Aug-2022		2,432	2,340	34	\$7,121,400	\$5,504,290	\$1,205,119	\$411,992
Jul-2022		2,662	2,497	35	\$7,401,539	\$5,738,128	\$1,332,704	\$330,706
Jun-2022		2,824	2,582	34	\$7,906,756	\$6,022,198	\$1,547,295	\$337,264
May-2022		3,010	2,673	37	\$8,470,256	\$6,525,316	\$1,529,488	\$415,452
Apr-2022		3,265	2,893	38	\$10,012,373	\$7,810,509	\$1,615,819	\$586,045
Mar-2022		4,269	2,997	37	\$10,393,757	\$8,279,938	\$1,365,986	\$747,833
Feb-2022		4,871	2,807	38	\$9,714,342	\$7,923,580	\$1,065,447	\$725,315
Jan-2022		5,725	3,003	39	\$10,201,574	\$8,414,057	\$857,590	\$829,927
Dec-2021		5,260	3,105	41	\$10,217,806	\$8,374,570	\$1,030,532	\$812,705

What is the scorecard?

The carrier scorecard has been designed to assist carriers in managing performance and earning certifications that promote their services to e2open shippers.

How are scores evaluated?

The performance KPIs in this document are measured across e2open's vast carrier network, consisting of over 8,000 unique partners, and broken into quartiles for benchmarking purposes. Quartile ranges are generated for each equipment and mode type. Carriers are measured against their qualified peers using this quartile data.

Based on the quartile a carrier falls into for a given metric a score is generated (Q4 = 1 pts, Q3 = 2 pts, Q2 = 3 pts, Q1 = 4 pts). Scores are evaluated for each quartile subset (equipment/mode/month). These scores are weighted and aggregated to form a monthly score. The aggregated monthly scores is then averaged to form an overall quarterly score.

How are certifications determined?

The prior quarter's scores are used to determine a carrier's certification. Only scores for service and reliability metrics are considered for the carrier's overall certification. Cost scores are for reference only.

Platinum	overall score ≥ 3.5
Gold	overall score ≥ 3.0 and < 3.5
Silver	overall score ≥ 2.5 and < 3.0

How do I use the Scorecard?

The certification at the top left of the page is your current certification based on the most recent completed quarter. The scorecard is designed to help carriers drive performance change and achieve higher certifications and in doing so promote themselves among e2open shippers.

The scope table found at the bottom of the summary page reflects volume information as used for carrier marketplace pricing tiers.

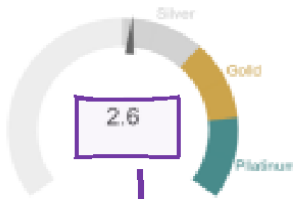
Metric definitions

Metric	Definition	Exclusions
Spot Market Rate Index Delta	percent delta between spot market rates and Rate Index rates.	Loads $< \$250$, loads < 250 miles, multi stop loads, nondomestic US, non TL van/reefer
Primary Tender Acceptance	percent of total tenders to primary carriers accepted	Loads $< \$250$, shipper rejections
On Time to Delivery Plan	percent of stops that are on time to the current plan end date.	Loads with \$0 base charges or having incomplete dates
On Time to Pick Plan	percent of stops that are on time to the current plan end date.	Loads with \$0 base charges or having incomplete dates
Primary Carrier Rate Index Delta	percent delta between primary carrier rates and Rate Index rates.	Loads $< \$250$, Loads < 250 miles, multi stop loads, nondomestic US, non TL van/reefer
Giveback Percentage	percent of accepted tenders rejected after initial acceptance	Loads $< \$250$, shipper rejections

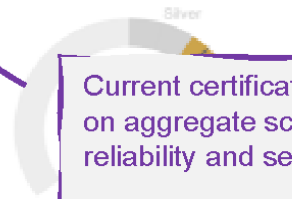
Certified SILVER ✓

Scorecard Q4 - 2022

Overall

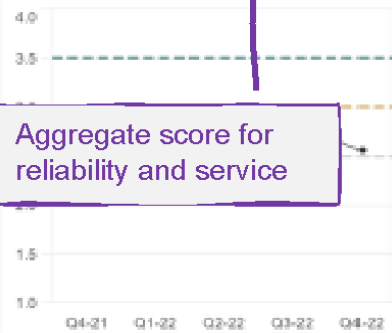
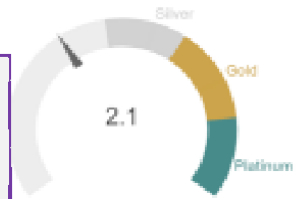


Reliability

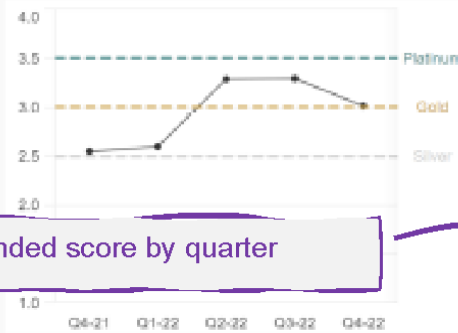


Current certification. Based on aggregate scores for reliability and service metrics

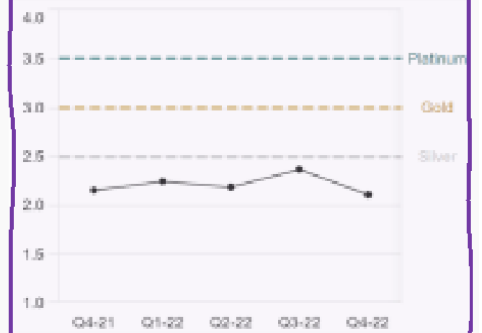
Service



Aggregate score for reliability and service



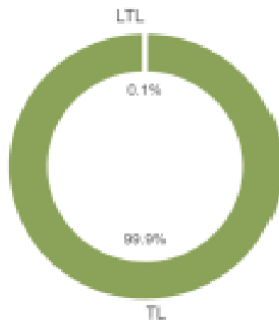
Trended score by quarter



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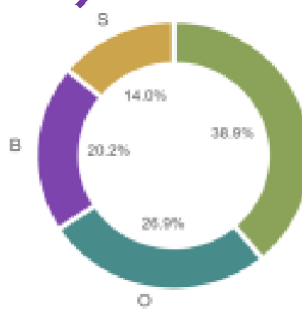
Shows % of loads hauled by rate type (Primary, Backup, Direct Tender, Spot Market)

Mode Mix



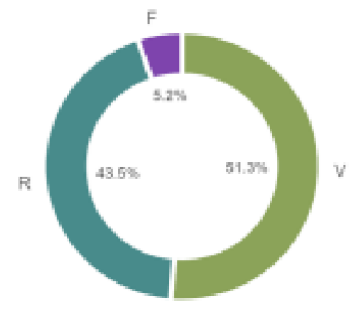
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General scope of loads/shippers/tenders and TMS revenue converted to USD.

This load count is used to determine e2 Carrier Marketplace tier