





# Subscription Level Comparison

|   |  |  |  |  |
|---|---|---|---|---|
| Package Feature   | Web Connect+  | eConnect  | eConnect+   | LTLConnect  |
| Yearly load volume  | 0-700<br>700+   | 0-5,000<br>5,001-10,000<br>Over 10,000  | 0-5,000<br>5,001-15,000<br>15,001-25,000<br>Over 25,000                             | 0-20,000<br>20,001-50,000<br>50,001-100,000   |
| Annual subscription fee range   | \$549<br>\$1,199  | \$4,500<br>\$7,500<br>\$11,000  | \$18,000<br>\$30,000<br>\$42,000<br>Call for price                                  | \$18,000<br>\$30,000<br>\$42,000<br>Call for price                                  |
| E2open customer support   | ✓   | ✓   | ✓   | ✓   |
| Quarterly carrier scorecard   | Basic   | Advanced  | Advanced  | Advanced  |
| Can qualify for Certified Carrier Program (Silver, Gold, Platinum)  | ✓   | ✓   | ✓   | ✓   |
| Procurement discovery   | Based on certification  | Based on certification  | Based on certification  | Based on certification  |
| "Member of e2open Carrier Marketplace" logo for use on the Carrier's website  | ✓   | ✓   | ✓   | ✓   |
| Company logo listed on Carrier page of e2open website   |   | ✓   | ✓   | ✓   |
| EDI connectivity for increased automation: <ul style="list-style-type: none"> <li>• Tender request and response</li> <li>• Transportation status</li> <li>• Freight invoice</li> </ul> See below for the option to purchase applicable implementation services for additional SCACs/VACs as needed. |   | ✓   | ✓   | ✓   |

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| Package feature   | Web Connect+ | eConnect                      | eConnect+ | LTLConnect  |
|---|--------------|-------------------------------|-----------|---|
| <p>API connectivity for low/no touch TMS collaboration:</p> <ul style="list-style-type: none"><li>Real-Time Rating</li><li>Spot Market</li><li>Billing (Rate Change Request)</li><li>Communications (Load) API</li></ul> <p>See below for options to purchase applicable implementation services for additional APIs or SCACs/VATs as needed.</p>   |              |                               | ✓         | Includes Real-Time Rating for LTL shipments, Spot Market, Billing and Communication APIs. |
| Optional premium marketing package available for purchase   |              |                               | ✓         |   |
| New EDI implementation services (if needed) per SCAC/VAT  |              | <del>\$3,000</del><br>\$1,500 | \$3,000   | \$3,000   |
| <p>New real-time rating API implementation services first SCAC/VAT</p> <p>Shippers request bids when applying a routing guide or shopping for rates from carriers. The TMS pings the carrier's endpoint and expects an instant response. If not already using version 11 of the e2open Transportation Management for shippers EDI 204 (Load Tender) message, the carrier has the option to upgrade to that version to receive, in the L11 segment of the 204, the unique bid identifier that was submitted with the related bid via the Real-Time Rating API.</p> |              |                               | \$4,125   | \$4,125   |
| <p>New spot market API implementation services first SCAC/VAT</p> <p>Shippers post loads to the SpotMarket to retrieve bids on loads that they need covered. Carriers will ping the e2open endpoint to retrieve all available SpotMarket postings and then choose the postings for which they want to submit bids.</p>  |              |                               | \$4,125   | \$4,125   |
| <p>New billing (rate change request) API implementation services first SCAC/VAT</p> <p>Carriers can request rate changes to add accessorials or modify base rates by submitting requests via integration. This allows carriers to post requests to an API endpoint to add, remove, or modify changes for a rate change request or request a base rate adjustment. Carriers can only submit requests for loads tendered to their company, and shippers' rate change request rules are enforced.</p>  |              |                               | \$4,125   | \$4,125   |
| <p>New communications (load) API implementation services first SCAC/VAT</p> <p>Integrates a range of load functionality, including the retrieval and addition of load notes as well as the retrieval of current rate, stop ID, dates, and lading quantity. The load note functionality specifically works by allowing carriers to retrieve and add notes to a load and post load documents.</p>   |              |                               | \$4,125   | \$4,125   |
| New API implementation services per additional SCAC/VAT   |              |                               | \$1,000   | \$1,000   |

# Drive Efficiency and Cost Savings with API Integration from e2open

**Learn more how API Integration can unlock new business opportunities**

In today's world, business moves in real time, and it helps to have any advantage you can. Shippers and carriers alike can find that advantage with API Rating from e2open. Take a look at some of the incredible benefits your business stands to gain.

## FOR SHIPPERS

### What are the benefits for shippers?

#### Access to high-performing carriers

Our platform **connects shippers with Platinum, Gold, or Silver carriers** who are performing well for other shippers on the e2open TMS application.

#### Access to carriers with EDI and API integrations

- Create reusable connections so you don't have to re-onboard carriers
- Shippers who adopt Real-Time Rating (RTR) with their carriers save time and effort finding coverage for difficult or infrequent lanes and find capacity and get rates quickly without phone calls and emails
- Having flexible integration capabilities with carriers provides more timely responses holistically (Rate Change Request [RCR], documents, communication/load notes)
- Access instant rate quotes and market-price backup carriers in the waterfall
- More timely responses from integrated carriers to tenders
- Increased response to spot market postings
- More timely responses from integrated carriers to tenders
- Increased response to spot market postings

## FOR CARRIERS

### What are the benefits for carriers?

For carriers who want to streamline their operations and increase efficiency, e2open's API integrations enable you to:

- Provide instant rate quotes to your shippers via Real-Time Rating (RTR)
- Automate the spot market bidding process and increase response rate up to 60%
- Eliminate manual processes throughout the tender's lifecycle, including communication and rate change requests
- Automate document exchange between systems for PODs, BOLs, and claims
- Loads can be updated and closed more efficiently for settlement

## Ready to level-up your logistics?

In the crowded and competitive field of logistics, it helps to watch every penny and every process in your operations. With API integrations from e2open, the technology does the heavy lift.

If you're ready to start increasing efficiency and increasing cost savings, **visit the Marketplace** to learn more about the available subscription levels, and to read through our FAQs.

**Get started!**